



23 April 2019

Dear Non-registered holder(s) ^(Note),

**Henderson Land Development Company Limited (the “Company”)
Annual Report 2018, Circular in relation to proposals for issue of bonus shares, general mandates, re-election of retiring directors and amendments to the articles of association, Sustainability and CSR Report 2018 and the Proxy Form (collectively “Current Corporate Communications”)**

We are pleased to enclose the Current Corporate Communications for your reading.

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company encourages and recommends you to change your means of receipt of future corporate communications to read the Company’s future corporate communications on the Company’s website at www.hld.com instead of receiving printed copies.

You may change your choice of language and/or means of receipt of future corporate communications at any time by giving instruction to your brokers, nominees or banks and your instruction will be forwarded to Hong Kong Securities Clearing Company Limited for its handling. You may follow up with your brokers, nominees or banks for the update of your instruction.

Please note that the annual general meeting of the Company will be held at The Ballroom, 18/F, The Mira Hong Kong, 118-130 Nathan Road, Tsim Sha Tsui, Kowloon, Hong Kong on Tuesday, 28 May 2019 at 9:30 a.m. If you wish to attend the annual general meeting, please contact your brokers, nominees or banks.

Yours faithfully,
Timon LIU Cheung Yuen
Company Secretary

Note: This letter is addressed to Non-registered holders (“Non-registered holder” means such person or company whose shares are held in the Central Clearing and Settlement System (CCASS)) and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited to receive printed version(s) of corporate communications issued by the Company. If you have sold or transferred your shares in the Company, please disregard this letter.

各位非登記持有人 ^(附註) :

恒基兆業地產有限公司 (「本公司」)
2018 年年報、建議有關派送紅股、一般授權、重選退任董事及修訂組織章程細則之通函、2018 年可持續發展及企業社會責任報告及代表委任書 (統稱「本次公司通訊」)

吾等欣然隨函奉上本次公司通訊供閣下細閱。

為了響應環保以及節省印刷及郵遞費用，本公司鼓勵及建議閣下更改收取日後刊發之公司通訊之收取方式，通過閱覽日後刊載於本公司網站(www.hld.com)之公司通訊，以代替印刷本。

閣下可隨時向閣下之經紀、代理人或銀行發出指示更改收取日後刊發之公司通訊之語言版本及/或收取方式之選擇，閣下之指示將轉交香港中央結算有限公司處理。閣下可適時向閣下之經紀、代理人或銀行跟進閣下之指示。

請注意，本公司謹訂於二零一九年五月二十八日(星期二)上午九時三十分假座香港九龍尖沙咀彌敦道 118-130 號 The Mira Hong Kong 18 樓宴會廳舉行股東週年大會。閣下如欲出席股東週年大會，請聯絡閣下之經紀、代理人或銀行。

公司秘書
廖祥源 謹啟

二零一九年四月二十三日

附註：此函件乃致送予本公司之非登記持有人(「非登記持有人」指股份存放於中央結算及交收系統的人士或公司)，彼等透過香港中央結算有限公司不時向本公司發出通知，希望收到公司通訊之印刷本。如閣下已經出售或轉讓所持有之本公司股份，則無需理會本函件。

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