



北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

REPLY SLIP

THE 2018 SECOND EXTRAORDINARY GENERAL MEETING

To: BAIC Motor Corporation Limited (the "Company")

Name(s) and registered address(es) of shareholder(s)^(Note 1): _____

Number of shares held^(Note 2): _____ domestic shares, or _____ H shares.

I/We intend to attend in person or appoint a proxy(ies) to attend the 2018 second extraordinary general meeting of the Company to be held at Multi-purpose Hall, 1st Floor, the South Tower of Beijing Automotive Industry Research and Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, the PRC, at 9:30 a.m. on Friday, 28 December 2018.

Date: _____ 2018 Signature of Shareholder(s): _____

Name of Shareholder(s): _____

Notes:

1. Please insert the full name(s) (in Chinese or English) and registered address(es) as recorded in the register of shareholders in **BLOCK CAPITALS**.
2. Please insert the number of shares registered in your name(s) and select the class of shares (delete as inappropriate). If no number and no class of shares is inserted, this reply slip will be deemed to relate to all shares of the Company registered in your name(s).
3. Holders of H shares of the Company should deliver the completed and signed reply slip to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by hand, by post or by fax on or before Saturday, 8 December 2018.
4. Holders of domestic shares of the Company should deliver the completed and signed reply slip to the board of director's office of the Company at Room 3-069, Tower A, Beijing Automotive Industry Research and Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, the PRC by hand, by post or by fax, on or before Saturday, 8 December 2018.

* For identification purpose only