

ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS

SUMMARY

OFFER PRICE

- The Offer Price has been determined at HK\$69.00 per Offer Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

NET PROCEEDS FROM THE GLOBAL OFFERING

- Based on the Offer Price of HK\$69.00 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting fees and commissions and estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$32,555 million. The Company intends to apply such net proceeds in accordance with the purposes as set out in the section headed “Net Proceeds from the Global Offering” in this announcement.
- If the Over-allotment Option is exercised in full, the Company will receive the net proceeds for up to 72,040,200 Class B Shares to be issued upon the exercise of the Over-allotment Option.

APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

Hong Kong Public Offering

- The Hong Kong Offer Shares initially offered under the Hong Kong Public Offering have been moderately over-subscribed. A total of 17,105 valid applications have been received pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and under the **White Form eIPO** service (www.eipo.com.hk) for a total of 36,050,700 Hong Kong Offer Shares, representing approximately 1.5 times of the total number of 24,013,500 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- As the Offer Shares initially offered under the Hong Kong Public Offering have been moderately over-subscribed, no reallocation of Offer Shares from the International Offering to the Hong Kong Public Offering was effected. 24,013,500 Offer Shares will be allotted and issued to the applicants under the Hong Kong Public Offering.

- The final number of Offer Shares under the Hong Kong Public Offering is 24,013,500 Offer Shares, representing approximately 5% of the total number of the Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised).

International Offering

- The Offer Shares initially offered under the International Offering have been significantly over-subscribed. The final number of Offer Shares allocated to the cornerstone investors and placees under the International Offering is 528,295,200 Offer Shares, representing approximately 110% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised).

Over-allotment Option

- In connection with the Global Offering, the Company has granted to the International Underwriters the Over-allotment Option, exercisable by the Joint Global Coordinators on behalf of the International Underwriters, within 30 days after the last day for lodging applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Friday, 12 October, 2018) to require the Company to issue up to 72,040,200 Class B Shares, in aggregate representing approximately 15% of the Offer Shares initially available under the Global Offering, at the Offer Price, to cover over-allocations in the International Offering, if any. There has been an over allocation of 72,040,200 Offer Shares in the International Offering and such over-allocation may be covered by exercising the Over-allotment Option or by making purchase in the secondary market at prices that do not exceed the Offer Price or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the Stock Exchange's website at www.hkexnews.hk and the Company's website at about.meituan.com. As of the date of this announcement, the Over-allotment Option has not been exercised.

Cornerstone Investors

- Pursuant to the Cornerstone Investment Agreements with the Cornerstone Investors, the number of Offer Shares subscribed for by the Cornerstone Investors has now been determined. OppenheimerFunds, Inc. and OFI Global Institutional, Inc., in their capacity as discretionary investment adviser and on behalf of certain investment funds and separate accounts, have subscribed for 56,603,700 Offer Shares, Tencent Mobility Limited ("**Tencent Mobility**") has subscribed for 45,283,400 Offer Shares, Lansdowne Partners (UK) LLP

(“**Lansdowne Partners**”) acting as an agent for and on behalf certain investment funds and managed accounts, has subscribed for 33,962,600 Offer Shares, Darsana Master Fund LP (“**Darsana Fund**”) has subscribed for 22,641,700 Offer Shares and China Structural Reform Fund Corporation Limited (“**Structural Reform Fund**”) has subscribed for 11,320,800 Offer Shares through a QDII manager, China Asset Management Co., Ltd., in all totaling 169,812,200 Offer Shares, representing approximately (i) 35.36% of the Offer Shares initially available under the Global Offering assuming that the Over-allotment Option is not exercised; and (ii) 3.09% of the total issued share capital in issue upon completion of the Global Offering (on a one share one vote basis, assuming that the Over-allotment Option is not exercised and no Shares are issued under the Pre-IPO ESOP, the Post-IPO Share Option Scheme and the Post-IPO Share Award Scheme). Please refer to the section headed “Cornerstone Investors” in the Prospectus for further details relating to the Cornerstone Investors.

- We have applied to the Stock Exchange for, and the Stock Exchange has granted us, subject to certain conditions as disclosed in the Prospectus, a waiver from strict compliance with Rules 9.09(b) and 10.04 of the Listing Rules and a consent under paragraph 5(2) of Appendix 6 to the Listing Rules to permit the Company to allocate Offer Shares in the International Offering to Tencent Mobility as a cornerstone investor.

Placing of Offer Shares to the existing Shareholders and their close associates

- Under the International Offering, a total number of 200,963,400 Offer Shares (including the Offer Shares subscribed by Tencent Mobility) were allocated to the existing Shareholder of the Company or their close associates, representing approximately (i) 41.84% of the Offer Shares initially available under the Global Offering assuming that the Over-allotment Option is not exercised; and (ii) 3.66% of the total issued share capital in issue upon completion of the Global Offering (on a one share one vote basis, assuming that the Over-allotment Option is not exercised and no Shares are issued under the Pre-IPO ESOP, the Post-IPO Share Option Scheme and the Post-IPO Share Award Scheme). See the section headed “International Offering — Cornerstone Investors” for the details of allocation to Tencent Mobility and the section headed “International Offering — Placing of Offer Shares to the existing shareholders and their close associates” for the details of allocation to our other existing Shareholders and their close associates.

- The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company a waiver from strict compliance with the requirements of Rule 10.04 of the Listing Rules and its consent under Paragraph 5(2) of Appendix 6 to the Listing Rules to permit the Company to allocate Class B Shares in the Global Offering to existing Shareholders holding less than 5% of the Company's voting rights and their close associates as cornerstone investors or placees under the placing tranche of the Global Offering.

Placing of Offer Shares to the connected clients of the Joint Global Coordinators and/or the Joint Bookrunners

- Under the International Offering, 2,100,000 Offer Shares, 1,000,000 Offer Shares and 7,500,000 Offer Shares representing 0.44%, 0.21% and 1.56% of the Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), respectively, were placed to UBS Asset Management (Singapore) Ltd, UBS Asset Management (Hong Kong) Limited and Morgan Stanley Investment Management Inc., which are connected clients of the Joint Global Coordinators and/or the Joint Bookrunners, within the meaning of the Placing Guidelines, as placees.
- The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company consent under paragraph 5(1) of the Placing Guidelines to permit the Company to allocate Offer Shares in the International Offering to each of the above connected clients. The Offer Shares placed to the above connected clients are held by the connected clients on behalf of independent third parties and are in compliance with all the conditions under the consent granted by the Stock Exchange.
- Save as disclosed above, no Offer Shares placed by or through the Joint Global Coordinators, the Joint Bookrunners and the Underwriters under the Global Offering have been placed with any core connected person (as defined in the Listing Rules) of the Company, or any connected clients as set out in paragraph 5(1) and paragraph 5(2) of Appendix 6 to the Listing Rules, whether in their own names or through nominees. The Directors confirm that (a) save as disclosed herein, no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering, (b) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (c) the number of Class B Shares in public hands will satisfy the minimum percentage as required under Rule 8.08 of the Listing Rules, (d) the three largest public shareholders of the Company do not hold more than 50% of the shares in public hands at the time of Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules, and (e) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.

RESULTS OF ALLOCATIONS

- The final Offer Price, the level of indications of interests in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares are also published on the Company's website at about.meituan.com and the website of the Stock Exchange at www.hkexnews.hk.
- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under **WHITE** and **YELLOW** Application Forms and by giving **electronic application instructions** to HKSCC or through the designated **White Form eIPO** service, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below:
 - in the announcement to be posted on the Company's website at about.meituan.com and the Stock Exchange's website at www.hkexnews.hk by no later than 9:00 a.m. on Wednesday, September 19, 2018;
 - from the designated results of allocations website at www.iporesults.com.hk (alternatively: English <http://www.eipo.com.hk/en/Allotment>; Chinese <http://www.eipo.com.hk/zh-hk/Allotment>) with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Wednesday, September 19, 2018 to 12:00 midnight on Tuesday, September 25, 2018;
 - by telephone enquiry line by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from Wednesday, September 19, 2018 to Saturday, September 22, 2018; and
 - in the special allocation results booklets which will be available for inspection during opening hours from Wednesday, September 19, 2018 to Friday, September 21, 2018 at all the receiving bank's designated branches at the addresses set out in the paragraph headed "Results of Allocations" below.

DESPATCH/COLLECTION OF SHARE CERTIFICATES AND REFUND CHEQUES

- Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares on **WHITE** Application Forms or through the **White Form eIPO** service and who have been successfully or partially successfully allocated Hong Kong Offer Shares and are eligible to collect share certificates (where applicable) in person may collect their share certificate(s) (where applicable) in person from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712—1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, September 19, 2018 or such other date as notified by the Company in the newspapers.
- Share certificates for Hong Kong Offer Shares allotted to applicants who applied on **WHITE** Application Forms or through **White Form eIPO** service, which are either not available for personal collection, or which are available but are not collected in person within the time specified for collection, are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant applications on or before Wednesday, September 19, 2018 at their own risk.
- Wholly or partially successful applicants who applied on **YELLOW** Application Forms or by giving **electronic application instructions** to HKSCC will have their share certificate(s) issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Participant's stock accounts or the stock accounts of their designated CCASS Participant as instructed by the applicants in their **YELLOW** Application Forms or any designated CCASS Participants giving **electronic application instructions** on their behalf on Wednesday, September 19, 2018.
- Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.
- Applicants who applied for 1,000,000 or more Hong Kong Offer Shares on **WHITE** or **YELLOW** Application Forms and have provided all information required by their **WHITE** or **YELLOW** Application Forms may collect their refund cheque(s) (where applicable) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712—1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, September 19, 2018 or such other date as notified by the Company in the newspapers.

- Refund cheque(s) in respect of wholly or partially successful or unsuccessful applicants using **WHITE** or **YELLOW** Application Forms, which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled at their own risk on or before Wednesday, September 19, 2018. No interest will be paid thereon.
- For applicants who have applied for the Hong Kong Offer Shares through the **White Form eIPO** service and paid the application monies through a single bank account, refund monies (if any) will be despatched to their application payment bank account in the form of e-Refund payment instructions. For applicants who have applied for the Hong Kong Offer Shares through the **White Form eIPO** service and paid the application monies through multiple bank accounts, refund monies (if any) will be despatched to the addresses specified on the **White Form eIPO** applications in the form of refund cheque(s) by ordinary post and at their own risk on or before Wednesday, September 19, 2018.
- Refund monies (if any) for applicants who applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their broker or custodian on Wednesday, September 19, 2018.
- Share certificates will only become valid certificates of title at 8:00 a.m. on Thursday, September 20, 2018 provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination as described in the paragraph headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Hong Kong Underwriting Agreement — Grounds for termination" in the Prospectus has not been exercised.
- The Company will not issue any temporary documents of title in respect of the Hong Kong Offer Shares. No receipt will be issued for application monies received.

COMMENCEMENT OF DEALINGS

- Dealings in the Class B Shares on the Main Board of the Stock Exchange are expected to commence at 9:00 a.m. on Thursday, September 20, 2018. The Class B Shares will be traded in board lots of 100 Class B Shares each. The stock code of the Class B Shares is 3690.

OFFER PRICE

The Offer Price has been determined at HK\$69.00 per Offer Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$69.00 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting fees and commissions and estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$32,555 million. The Company intends to apply such net proceeds for the following purposes:

- approximately 35% of the net proceeds (approximately HK\$11,394 million) to upgrade our technology and enhance our research and development capabilities. Our efforts include hiring computer programming experts, scientists and other talents, expanding our intellectual property portfolio both domestically and internationally, and further investing in our IT infrastructure and AI technologies. We intend to use certain proceeds from the Offering to fund several major research and development projects involving (i) data analytics, (ii) machine learning and (iii) driverless delivery system. The results of these research and development projects will be applied in the products and services we provide to its consumers and merchants in the future;
- approximately 35% of the net proceeds (approximately HK\$11,394 million) to develop new services and products. We intend to use certain proceeds from the Offering to develop, among others, (i) merchant enabling systems and technologies, which provide cloud-based ERP systems and smart payment solutions to merchants; (ii) on-demand delivery of non-restaurant food; and (iii) restaurant supply chain services, which provide raw material procurement and logistics services to restaurants;
- approximately 20% of the net proceeds (approximately HK\$6,511 million) to selectively pursue acquisitions or investments in assets and businesses which are complementary to our business and are in line with our strategies. We intend to continue to identify, invest in and incubate promising companies, such as businesses that can expand the services we offer and strengthen our technological capabilities; and
- approximately 10% of the net proceeds (approximately HK\$3,256 million) for working capital and general corporate purposes.

If the Over-allotment Option is exercised in full, the Company will receive the net proceeds for up to 72,040,200 Class B Shares to be issued upon the exercise of the Over-allotment Option.

APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

Hong Kong Public Offering

The Company announces that at the close of the application lists at 12:00 noon on Wednesday, September 12, 2018, a total of 17,105 valid applications pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms, by giving **electronic application instructions** to HKSCC via CCASS and through the **White Form eIPO** service for a total of 36,050,700 Hong Kong Offer Shares were received, representing approximately 1.5 times of the total number of 24,013,500 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.

- 17,020 valid applications in respect of a total of 17,120,700 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the Offer Price of HK\$72.00 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 1.43 times of the 12,006,800 Hong Kong Offer Shares initially comprised in pool A of the Hong Kong Public Offering; and
- 85 valid applications in respect of a total of 18,930,000 Hong Kong Offer Shares for the Hong Kong Public Offering with an aggregate subscription amount based on the Offer Price of HK\$72.00 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing 1.58 times of the 12,006,700 Hong Kong Offer Shares initially comprised in pool B of the Hong Kong Public Offering.

Applications not completed in accordance with the instructions set out in the Application Forms have been rejected. Eight multiple or suspected multiple applications have been identified and rejected. Three applications have been rejected due to bounced cheque. Three applications have been rejected due to invalid application. No application for more than 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering (that is, more than 12,006,700 Hong Kong Offer Shares) has been identified.

As the Offer Shares initially offered under the Hong Kong Public Offering have been moderately over-subscribed, no reallocation of Offer Shares from the International Offering to the Hong Kong Public Offering was effected. 24,013,500 Shares will be allotted and issued to the applicants under the Hong Kong Public Offering.

The final number of Offer Shares allocated to the Hong Kong Public Offering is 24,013,500 Offer Shares, representing approximately 5% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option).

The Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed “Basis of Allocation under the Hong Kong Public Offering” below.

INTERNATIONAL OFFERING

The Offer Shares initially offered under the International Offering have been significantly over-subscribed. The final number of Offer Shares allocated to the cornerstone investors and placees under the International Offering is 528,295,200 Offer Shares, representing approximately 110% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised).

Cornerstone Investors

Based on the Offer Price of HK\$69.00 per Offer Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) and pursuant to the Cornerstone Investment Agreements with the Cornerstone Investors as disclosed in the section headed “Cornerstone Investors” in the Prospectus, the number of Offer Shares subscribed for by the Cornerstone Investors has now been determined as set out below:

	Number of Offer Shares placed	Approximate percentage of the Offer Shares initially available under the Global Offering ⁽¹⁾	Approximate percentage of the ownership immediately following the completion of the Global Offering ⁽²⁾
Oppenheimer Funds ⁽³⁾	56,603,700	11.79%	1.03%
Tencent Mobility	45,283,400	9.43%	0.82%
Lansdowne Partners ⁽⁴⁾	33,962,600	7.07%	0.62%
Darsana Fund	22,641,700	4.71%	0.41%
Structural Reform Fund ⁽⁵⁾	11,320,800	2.36%	0.21%

(1) Assuming that the Over-allotment Option is not exercised.

(2) On a one share one vote basis, assuming the Over-allotment Option is not exercised and without taking into account the Shares to be issued under the Pre-IPO ESOP, the Post-IPO Share Option Scheme and the Post-IPO Share Award Scheme.

(3) OppenheimerFunds, Inc., in its capacity as the discretionary investment adviser to Oppenheimer Developing Markets Fund, Oppenheimer Global Multi-Asset Growth Fund, Oppenheimer Global Allocation Fund, MML Strategic Emerging Markets Fund, Pacific Select Fund Emerging Markets Portfolio, PF Emerging Markets Portfolio, Oppenheimer Developing Markets Equity UCITS Fund and Oppenheimer DAM Developing Markets SRI Equity UCITS Fund (severally and not jointly) (each, an “**Oppenheimer Fund**”, and collectively, the “**Oppenheimer Funds**”), subscribed for the Offer Shares on behalf of the Oppenheimer Funds..

OFI Global Institutional, Inc., in its capacity as the discretionary investment adviser to MassMutual Premier Strategic Emerging Markets Fund, OFIGTC Emerging Markets Equity Fund, OFI Global: Emerging Markets Equity Fund, LP, and certain separate accounts (severally and not jointly) (each, an “**OFI Global Account**”, and collectively, the “**OFI Global Accounts**”), subscribed for the Offer Shares on behalf of the OFI Global Accounts.

(4) Lansdowne Partners subscribed for Offer Shares as agent for and on behalf of certain investment funds and managed accounts managed and/or advised by Lansdowne Partners.

(5) The Offer Shares are held through a QDII manager, China Asset Management Co., Ltd..

45,283,400 Offer Shares, representing approximately 9.43% of the Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to the Tencent Mobility as a Cornerstone Investor. Tencent Mobility is a wholly-owned subsidiary of Tencent Holdings Limited (HKEx Stock Code: 700), which indirectly held approximately 20.14% shareholding interests in the share capital of our Company as at the date of the Prospectus. Upon completion of the subscription of Offer Shares by Tencent Mobility, Tencent will indirectly hold approximately 19.20% of the total issued share capital of the Company (on a one share one vote basis, assuming that the Over-allotment Option is not exercised and no Shares are issued under the Pre-IPO ESOP, the Post-IPO ESOP and the Post-IPO Share Award Scheme). We have applied to the Stock Exchange for, and the Stock Exchange has granted us, a waiver from strict compliance with the requirements of Rules 9.09(b) and 10.04 of the Listing Rules and its consent under Paragraph 5(2) of Appendix 6 to the Listing Rules to permit the Company to allocate Offer Shares in the International Offering to Tencent Mobility as a Cornerstone Investor.

To the best knowledge of the Directors, save as disclosed above and in the Prospectus, each of the Cornerstone Investors is independent of the Company and other Cornerstone Investors, not a connected person or an existing shareholder or its close associates.

Each of the Cornerstone Investors has agreed that it will not, whether directly or indirectly, at any time during the period of six months following the Listing Date (the “**Lock-up Period**”), dispose of any of the Offer Shares they have purchased pursuant to the relevant cornerstone investment agreements, save for certain limited circumstances, such as transfers to any of its wholly-owned subsidiaries who will be bound by the same obligations of such Cornerstone Investor, including the Lock-up Period restriction.

Placing of Offer Shares to the existing Shareholders and their close associates

In addition to the subscription by Tencent Mobility as a cornerstone investor, certain Offer Shares were placed to our other existing Shareholders and their close associates, details of which are set out below:

Placee	Relationship with Existing Shareholder(s)	Number of Offer Shares Placed	Approximate Percentage of the Offer Shares Initially Available under the Global Offering ⁽¹⁾
Baillie Gifford Overseas Limited	Investment manager of Scottish Mortgage Investment Trust PLC, VANGUARD WORLD FUND and VANGUARD VARIABLE INSURANCE FUNDS	58,000,000	12.08%
A series of funds advised by Capital Research and Management Company or its affiliates	Such subscribing funds include New World Fund, Inc., American Funds Insurance Series — New World Fund and other funds	55,000,000	11.45%
Funds managed by Hillhouse Capital Management, Ltd.	Managed by the same fund manager as Hillhouse MTN-Q Holdings Limited, Hillhouse MTN Holdings Limited, HH RSV-IV Holdings Limited, Hillhouse MTN-II Holdings Limited and Hillhouse MTN-III Holdings Limited	11,000,000	2.29%
Funds managed by OZ Management LP	Close associates of OZ Internet Services Investor, Ltd.	5,700,000	1.19%
A series of funds advised or sub-advised by Fidelity Management & Research (Hong Kong) Limited or its affiliates	The subscribing funds include certain of the following existing Shareholders and their close associates: Fidelity Investment Trust: Fidelity China Region Fund Fidelity Advisor Series VII: Fidelity Advisor Technology Fund Variable Insurance Products Fund IV: Technology Portfolio Fidelity Central Investment Portfolios LLC: Fidelity Information Technology Central Fund Fidelity Select Portfolios: Technology Portfolio Fidelity Magellan Fund: Fidelity Magellan Fund Fidelity Securities Fund: Fidelity Blue Chip Growth Fund Fidelity Securities Fund: Fidelity Series Blue Chip Growth Fund FIAM Target Date Blue Chip Growth Commingled Pool Fidelity Investment Trust: Fidelity International Discovery Fund	3,500,000	0.73%

Placee	Relationship with Existing Shareholder(s)	Number of Offer Shares Placed	Approximate Percentage of the Offer Shares Initially Available under the Global Offering⁽¹⁾
	Fidelity Investment Trust: Fidelity Worldwide Fund-Non-US Equity Sub		
	Fidelity Central Investment Portfolios LLC: Fidelity Emerging Markets Equity Central Fund - Consumer Discretionary Sub		
	Fidelity Investment Trust: Fidelity Series Emerging Markets Opportunities Fund — Consumer Discretionary Sub		
GB Special Opportunities Fund LLC.	Managed by the same fund manager as Glade Brook Private Investors XII LP.	3,500,000	0.73%
TBP Investment Advisory (HK) Limited	A close associate of Trustbridge Partners IV, L.P., Trustbridge Partners V, L.P., Trustbridge Partners VI, L.P., and TBP China Internet Plus Holdings Ltd.	3,500,000	0.73%
Coatue Offshore Master Fund, Ltd. and Coatue Long Only Offshore Master Fund Ltd	Managed by the same fund manager as Stallion Internet Holdings LLC, Coatue CT XVII LLC, Coatue CT XVIII LLC, Coatue CT XX LLC and Coatue CT XXI LLC.	2,270,000	0.47%
SCC Foresight Ventures Ltd.	Managed by the same fund manager as SOURCE CODE PROMINENT INVESTMENT L.P., Quadratic Investment L.P., Pascal Investment L.P. and Great Joint Limited	2,270,000	0.47%
Aranda Investments Pte. Ltd.	A close associate of Dunearn Investments (Mauritius) Pte. Ltd. and Anderson Investments Pte. Ltd.	2,200,000	0.46%
Green Better Limited	A close associate of Xiaomi Ventures Limited	2,200,000	0.46%
CPP Investment Board	The parent company of CPP Investment Board Private Holdings (3) Inc. and a co-investor in TBP China Internet Plus Holdings Ltd.	1,800,000	0.37%
Tiger Global Investments LP	Managed by an affiliate of the fund manager of Internet Fund IV Pte. Ltd. and Internet Fund IIIA Pte. Ltd.	1,800,000	0.37%
Dragoneer Investment Group	An affiliate of Merchant DF Holdings, LP	1,600,000	0.33%
Teng Yue Partners Master Fund, L.P.	Teng Yue Partners Master Fund, L.P. is an existing shareholder.	570,000	0.12%
A series of funds managed by FIL Limited or its subsidiaries	Managed by the same fund managers as Fidelity China Special Situations PLC	500,000	0.10%
Jeneration Central Master Fund	A close associate of JENCAP MT	270,000	0.06%

(1) Assuming that the Over-allotment Option is not exercised.

The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company a waiver from strict compliance with the requirements of

Rule 10.04 of the Listing Rules and its consent under Paragraph 5(2) of Appendix 6 to the Listing Rules to permit the Company to allocate Class B Shares in the Global Offering to existing Shareholders holding less than 5% of the Company’s voting rights and their close associates as cornerstone investors or placees under the placing tranche of the Global Offering.

Placing of Offer Shares to the connected clients of the Joint Global Coordinators and/or the Joint Bookrunners

Certain Offer Shares were placed to connected clients of the Joint Global Coordinators and/or the Joint Bookrunners (the “**Connected Underwriters**”, each a “**Connected Underwriter**”) within the meaning of the Placing Guidelines for equity securities as set out in Appendix 6 to the Listing Rules, details of which are set out below:

Connected clients holding Class B Shares on a discretionary basis:

Connected Underwriter	Placee	Number of Offer Shares placed	Approximate percentage of the Offer Shares initially available under the Global Offering⁽¹⁾	Approximate percentage of the ownership immediately following the completion of the Global Offering⁽²⁾	Relationship with the Connected Underwriter
UBS AG Hong Kong Branch	UBS Asset Management (Singapore) Ltd	2,100,000	0.44%	0.04%	Member of the same group of companies as UBS AG Hong Kong Branch
	UBS Asset Management (Hong Kong) Limited	1,000,000	0.21%	0.02%	Member of the same group of companies as UBS AG Hong Kong Branch
Morgan Stanley Asia Limited (“MSAL”)	Morgan Stanley Investment Management Inc. (“MSIM Inc.”)	7,500,000	1.56%	0.14%	MSIM Inc. and MSAL are members of the group of companies owned by Morgan Stanley

(1) Assuming that the Over-allotment Option is not exercised.

(2) On a one share one vote basis, assuming the Over-allotment Option is not exercised and without taking into account the Shares to be issued under the Pre-IPO ESOP, the Post-IPO Share Option Scheme and the Post-IPO Share Award Scheme.

The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company consent under paragraph 5(1) of the Placing Guidelines to permit the Company to allocate Offer Shares in the International Offering to each of the connected clients described above. The Offer Shares placed to the above connected clients are held by the connected clients on behalf of independent third parties and are in compliance with all the conditions under the consent granted by the Stock Exchange.

To the best knowledge of the Directors, save as otherwise disclosed, no Offer Share under the International Offering has been placed to applicants who are core connected persons (as defined in the Listing Rules) of the Company, Directors, existing Shareholders or their respective close associates within the meaning of the Listing Rules. The International Offering is in compliance with Appendix 6 to the Listing Rules. Save as disclosed above, no Offer Shares placed by or through the Joint Global Coordinators, the Joint Bookrunners and the Underwriters under the Global Offering have been placed with any core connected person (as defined in the Listing Rules) of the Company or any connected clients (as set out in paragraph 5(1) of Appendix 6 to the Listing Rules), or persons set out in paragraph 5(2) of Appendix 6 to the Listing Rules, whether in their own names or through nominees. The Directors confirm that (a) save as disclosed herein, no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering, (b) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (c) the number of Offer Shares in public hands will satisfy the minimum percentage as required under Rule 8.08 of the Listing Rules, (d) the three largest public shareholders of the Company do not hold more than 50% of the shares in public hands at the time of Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules, and (e) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.

Over-allotment Option

In connection with the Global Offering, the Company has granted to the International Underwriters the Over-allotment Option, exercisable by the Joint Global Coordinators on behalf of the International Underwriters, within 30 days after the last day for lodging applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Friday, 12 October, 2018) to require the

Company to issue up to 72,040,200 Class B Shares, in aggregate representing approximately 15% of the Offer Shares initially available under the Global Offering, at the Offer Price, to cover over-allocations in the International Offering, if any. There has been an over allocation of 72,040,200 Offer Shares in the International Offering and such over-allocation may be covered by exercising the Over-allotment Option or by making purchase in the secondary market at prices that do not exceed the Offer Price or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the Stock Exchange’s website at www.hkexnews.hk and the Company’s website at about.meituan.com. As of the date of this announcement, the Over-allotment Option has not been exercised.

BASIS OF ALLOCATION UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the paragraph headed “Structure of the Global Offering — Conditions of the Global Offering” in the Prospectus, valid applications made by the public on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and to the **White Form eIPO** Service Provider under the **White Form eIPO** service will be conditionally allocated on the basis set out below:

NO. OF SHARES APPLIED FOR	NO. OF VALID APPLICATIONS	BASIS OF ALLOTMENT / BALLOT POOL A	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NO. OF SHARES APPLIED FOR
100	7,571	100 Shares	100.00%
200	2,230	200 Shares	100.00%
300	1,092	300 Shares	100.00%
400	651	400 Shares	100.00%
500	1,019	500 Shares	100.00%
600	771	600 Shares	100.00%
700	229	700 Shares	100.00%
800	214	800 Shares	100.00%
900	130	900 Shares	100.00%
1,000	1,012	1,000 Shares	100.00%
1,500	417	1,300 Shares	86.67%
2,000	366	1,600 Shares	80.00%
2,500	141	1,900 Shares	76.00%
3,000	184	2,200 Shares	73.33%
3,500	77	2,500 Shares	71.43%
4,000	85	2,800 Shares	70.00%

4,500	39	3,100 Shares	68.89%
5,000	164	3,400 Shares	68.00%
6,000	74	3,700 Shares	61.67%
7,000	69	4,000 Shares	57.14%
8,000	54	4,500 Shares	56.25%
9,000	39	5,000 Shares	55.56%
10,000	229	5,500 Shares	55.00%
20,000	72	10,600 Shares	53.00%
30,000	45	15,700 Shares	52.33%
40,000	14	20,800 Shares	52.00%
50,000	24	25,800 Shares	51.60%
60,000	<u>8</u>	30,700 Shares plus 7 out of 8 to receive additional 100 Shares	51.31%
	<u><u>17,020</u></u>		

POOL B

70,000	24	45,100 Shares	64.43%
80,000	10	51,400 Shares	64.25%
90,000	5	57,700 Shares	64.11%
100,000	18	64,000 Shares	64.00%
200,000	9	127,000 Shares	63.50%
300,000	5	190,000 Shares	63.33%
400,000	2	253,000 Shares	63.25%
500,000	5	316,000 Shares	63.20%
700,000	1	442,000 Shares	63.14%
900,000	1	568,000 Shares	63.11%
1,000,000	4	631,000 Shares	63.10%
2,000,000	<u>1</u>	1,256,800 Shares	62.84%
	<u><u>85</u></u>		

RESULTS OF ALLOCATIONS

The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under **WHITE** and **YELLOW** Application Forms and by giving **electronic application instructions** to HKSCC or through the designated **White Form eIPO** service, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below:

- in the announcement to be posted on the Company's website at **about.meituan.com** and the Stock Exchange's website at **www.hkexnews.hk** by no later than 9:00 a.m. on Wednesday, September 19, 2018;

- from the designated results of allocations website at www.iporesults.com.hk (alternatively: English <http://www.eipo.com.hk/en/Allotment>; Chinese <http://www.eipo.com.hk/zh-hk/Allotment>) with a “search by ID” function on a 24-hour basis from 8:00 a.m. on Wednesday, September 19, 2018 to 12:00 midnight on Tuesday, September 25, 2018;
- by telephone enquiry line by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from Wednesday, September 19, 2018 to Saturday, September 22, 2018; and
- in the special allocation results booklets which will be available for inspection during opening hours from Wednesday, September 19, 2018 to Friday, September 21, 2018 at all the receiving banks’ designated branches.

Bank of China (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Bank of China Tower Branch	1 Garden Road
	409 Hennessy Road Branch	409-415 Hennessy Road, Wan Chai
	Taikoo Shing Branch	Shop G1006, Hoi Sing Mansion, Taikoo Shing
Kowloon	Yau Ma Tei Branch	471 Nathan Road, Yau Ma Tei
New Territories	East Point City Branch	Shop Nos. 217 D-E, Level 2, East Point City, 8 Chung Wa Road, Tseung Kwan O
	Yuen Long Branch	102-108 Castle Peak Road, Yuen Long

Standard Chartered Bank (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Causeway Bay Branch	G/F to 2/F, Yee Wah Mansion, 38-40A Yee Wo Street

	Des Voeux Road Branch	Standard Chartered Bank Building, 4—4A, Des Voeux Road Central
Kowloon	Mei Foo Manhattan Branch	Shop Nos.07 & 09, Ground Floor, Mei Foo Plaza, Mei Foo Sun Chuen
	Mongkok Branch	Shop B, G/F, 1/F & 2/F, 617—623 Nathan Road, Mongkok
New Territories	Shatin Plaza Branch	Shop No. 8, Shatin Plaza, 21-27 Shatin Centre Street, Shatin
	Maritime Square Branch	Shop 308E, Level 3, Maritime Square, Tsing Yi

Wing Lung Bank Limited

	Branch Name	Address
Hong Kong Island	Head Office	45 Des Voeux Road Central
	North Point Branch	361 King's Road
	Lam Tin Sceneway Plaza Branch	Shop 59, 3/F Sceneway Plaza, 8 Sceneway Road
Kowloon	San Po Kong Branch	8 Shung Ling Street
	To Kwa Wan Branch	64 To Kwa Wan Road
New Territories	Tsuen Wan Branch	251 Sha Tsui Road

The final Offer Price, the indications of level of interests in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares are also published on Wednesday, September 19, 2018 on the Company's website at about.meituan.com and the website of the Stock Exchange at www.hkexnews.hk.